Orange County
Continuum of Care
Homeless Assistance Programs

2018 Request for Qualifications (RFQ) for New Bonus Projects and Domestic Violence Bonus Projects

Re-release Date
July 27, 2018

Submission Deadline
August 10, 2018 at 3:00pm (PST)
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ORANGE COUNTY CONTINUUM OF CARE

2018 REQUEST FOR QUALIFICATIONS (RFQ) FOR NEW BONUS PROJECTS AND DV BONUS PROJECTS

BACKGROUND

Since 1994, the U.S. Department of Housing and Urban Development (HUD) has used the phrase “Continuum of Care (CoC)” when referring to a stream of funding specifically intended to serve homeless persons. This funding was established through the 1987 McKinney-Vento Homeless Assistance Act and reauthorized through the Homeless Emergency Assistance and Rapid Transition to Housing (HEARTH) Act of 2009.

Each year, HUD releases a CoC Notice of Funding Availability (NOFA) to which hundreds of communities across the country respond by completing a lengthy grant application. Through the NOFA process, HUD awards funding, but also communicates policy priorities. In 2017, Orange County received over $23 million to support ongoing operations of a variety of programs that provide housing and services to homeless adults, families and youth.

On April 09, 2018, HUD released the Fiscal Year (FY) 2018 Continuum of Care (CoC) Program Registration Notice1 that makes available funding to communities nationwide to provide housing and services to homeless populations. The Registration Notice outlines HUD’s Homeless Policy and Program Priorities, including: creating a systemic response to homelessness utilizing CoC Program performance measures and through the Coordinated Entry System (CES); strategically allocate and use resources by comprehensively reviewing project outcome data, performance, and cost effectiveness; and using a Housing First approach throughout the Continuum of Care.

During the FY 2018 Program Competition, in addition to requests for renewal projects, CoCs may submit requests for new projects through the process of reallocation and the permanent housing bonus. Through the reallocation and permanent housing bonus, CoCs may create new permanent supportive housing projects, rapid re-housing projects, and/or joint component projects, which will combine transitional housing and rapid rehousing into a single project. Further information pertaining to funding availability and new projects will be discussed in more detail in the Request for Proposals.

ATTENTION CURRENT CONTINUUM OF CARE AGENCIES

Agencies that have submitted the 2018 Agency Administrative Review for renewal of CoC funds during the FY 2018 CoC NOFA cycle do not need to complete this Request for Qualifications.

If your agency did not submit a 2018 Agency Administrative Review for renewal of CoC funds during the FY 2018 CoC NOFA cycle continue on to the Request for Qualifications Process.

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REQUEST FOR QUALIFICATIONS PROCESS
The Orange County CoC will begin solicitation of Request for Qualifications for new Bonus Projects and Domestic Violence (DV) Bonus Projects.

The Request for Qualifications will be a thorough review of an agency’s capacity to administer a CoC homeless permanent housing project in the Orange County CoC and experience in administering similar programs as indicated in the Threshold Requirements for Agency Section of the RFQ. Agencies determined to meet the Threshold Requirements for the RFQ will have their Request for Proposals evaluated.

The Request for Qualifications process will include a comprehensive review of the following:

1. Threshold Requirements for Agency
2. Technical Requirements
3. Document Presentation Requirements

THRESHOLD REQUIREMENTS FOR AGENCY
The 2018 Request for Qualifications for New Bonus and DV Bonus Projects will require all applicant agencies to meet the below Threshold Requirements:

1. Applicant must be an eligible entity;
2. Applicant must have financial and management capacity to carry out the project;
3. Applicant must show experience in providing services related those in this RFP
4. Applicant must submit required certifications and documentation;
5. Applicant must commit to participate in HMIS; and
6. Complete and timely submission of RFQ by applicant.

TECHNICAL REQUIREMENTS
1. One (1) printed original with signatures. All must be in binders with clearly labeled section tab dividers for all exhibits, attachments, and required documents.
2. One (1) electronic copy on a USB flash drive with completed RFQ submittal. Exhibits, attachments, and required documents to be organized and separated per Document Presentation Requirements.

DOCUMENT PRESENTATION REQUIREMENTS
1. No late submissions will be accepted.
2. Tab dividers will be clearly labeled between each exhibit and attachment.
3. All sections must be numbered separately within tab dividers in accordance with the Document Checklist.
4. Most recent documentation must be submitted for each Exhibit and Attachment.
5. Do not leave any blank responses without an explanation (e.g., if the question is not applicable, indicate N/A).
6. All documents with a signature block must be signed by the authorized officer(s).
7. All required documents must be included in the submission.
8. All supporting documents must be included and legible.
REQUIRED DOCUMENTS

The following documents must be submitted.

- **Document Checklist**
- **Cover Letter** (signed by Authorized Signatory).
- **Exhibit 1: Lead Agency Information Form**
  - **Attachment 1**: Organizational Chart – include Board of Director’s body as it relates to the entire organization, and organization’s staff names and titles/positions.
  - **Attachment 2**: Board of Directors’ Roster\(^2\) and Resolution authorizing submittal of the RFQ for new project application in the 2018 CoC NOFA competition process.
  - **Attachment 3**: State Certificate of Status\(^3\)
  - **Attachment 4**: Organization’s Code of Conduct
  - **Attachment 5**: 501(c)3 Certification, if applicable.
  - **Attachment 6**: Most recent\(^4\) HUD Monitoring letter and close out letter for all HUD Projects, if applicable.
  - **Attachment 7**: A list identifying agency’s past five years of experience receiving Federal and/or State assistance, highlighting any HUD experience.
- **Exhibit 2: Financial Assessment**
  - **Attachment 8**: Two most recent agency financial audits by a certified CPA\(^5\)
  - **Attachment 9**: Two most recent A-133\(^6\), if applicable.
- **Exhibit 3: Participation Status in Local Continuum of Care and HMIS Data Information**
- **Exhibit 4: Terms and Conditions\(^7\)**
- **Exhibit 5: Related Services Experience**

AVAILABLE FUNDING FOR NEW COC PROJECTS

The Orange County Continuum of Care (CoC) through its approval body, the Continuum of Care Board, is issuing this notice to further the ongoing work in our community to “right-size” the system to end homelessness consistent with HUD guidance and HEARTH Act regulations.

As noted on the CoC Program Registration, “…HUD anticipates allowing CoCs to use the reallocation process to create, at a minimum, the following new projects:

- Permanent supportive housing projects that will primarily serve chronically homeless individuals and families, including unaccompanied youth;

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\(^2\) Under the HEARTH Act, each recipient or project sponsor is required to provide for the participation of not less than one homeless individual on the board of directors or other equivalent policymaking entity of the recipient or project sponsor, to the extent that such entity considers and makes policy decisions regarding any project, supportive services, or assistance provided.

\(^3\) Must be dated within the last 3 years.

\(^4\) Most recent meaning, in the last six years. Only submit the documents if dated 2012 or later.

\(^5\) The oldest audit that may be submitted is 2015.

\(^6\) Minimum Federal assistance threshold increased in 2015 for the requirement of A-133 submittal from $500,000 to $750,000 in Federal assistance.

\(^7\) The release of information document will allow the Orange County CoC to share information, such as data in the Line of Credit Control System, with 211OC, HUD and other applicable third party entities.
- Rapid rehousing (RRH) projects for homeless individuals and families, including unaccompanied youth, coming directly from the streets or emergency shelter, or persons fleeing domestic violence situations and other persons meeting the criteria of paragraph (4) of the HUD definition of homelessness;
- Joint component projects, which will combine transitional housing (TH) and permanent housing (PH) -RRH into a single project to serve individuals and families experiencing homelessness;
- Dedicated HMIS projects; or
- Supportive Services Only (SSO) projects for centralized and coordinated assessment systems.

**ELIGIBLE PROJECT TYPES**

This Letter of Interest to Participate in Request for Proposal for new Bonus Projects and Domestic Violence Bonus Projects will gauge interest in the two types of projects below which are defined in the CoC Interim Rule (24 CFR 578.3)\(^8\) and in the CoC Registration Notice.

**Rapid Rehousing (RRH)** is a model of housing assistance that is designed to assist homeless people to move as quickly as possible into permanent housing and achieve stability in that housing. RRH assistance is time-limited, individualized, and flexible. Under the CoC Registration Notice, RRH projects will serve homeless individuals, including youth, and families coming directly from the streets or emergency shelters, and include persons fleeing domestic violence situations and other person meeting the criteria of paragraph (4) of the HUD definition of homeless. RRH projects funded under this NOFA competition must also follow Housing First principles and participate in the Coordinated Entry System (CES).

**Joint TH and PH-RRH:** Joint TH and PH-RRH Component Project. The Joint TH and PH-RRH component project combines two existing program components—transitional housing and permanent housing- rapid rehousing—in a single project to serve individuals and families experiencing homelessness. HUD will require the recipient to adopt a Housing First approach (see Section II.A.4 of this NOFA) across the entire project and program participants may only receive up to 24-months of total assistance.

When a program participant is enrolled in a Joint TH and PH-RRH component project, the recipient or subrecipient must be able to provide both components, including the units supported by the transitional housing component and the tenant-based rental assistance and services provided through the PH-RRH component, to all participants. A program participant may choose to receive only the transitional housing unit, or the assistance provided through the PH-RRH component, but the recipient or subrecipient must make both types of assistance available. Additionally, if CoC Program funds are not being requested for both TH and PH-RRH units, the project application must still describe the number of TH and PH-RRH units that will be utilized by the project, if selected for conditional award, and provide details in the project description of how TH and PH-RRH assistance will be provided.

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\( ^8\) CoC Interim Rule (24 CFR 578) - [https://www.hudexchange.info/resources/documents/CoCProgramInterimRule_FormattedVersion.pdf](https://www.hudexchange.info/resources/documents/CoCProgramInterimRule_FormattedVersion.pdf)
SUBMITTAL TIMELINE
Please review the key dates and deadlines of the Request for Qualifications (RFQ) process:

<table>
<thead>
<tr>
<th>Date</th>
<th>Activity</th>
</tr>
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<tbody>
<tr>
<td>Friday, July 27, 2018</td>
<td>RFQ by 2-1-1 Orange County</td>
</tr>
<tr>
<td>August 6, 2018</td>
<td>RFQ Technical Assistance Office Hours will be held in Small Meeting Room A – 1505 E. 17th Street, Santa Ana, CA, 92780 by appointment only.</td>
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<tr>
<td>August 7, 2018</td>
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<td>August 8, 2018</td>
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<tr>
<td>Friday August 10, 2018 by 3:00 pm PST</td>
<td>RFQ Deadline</td>
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RFQ Technical Assistance office hours will be held in Small Meeting Room A: 1505 E. 17 Street, Suite 100, Santa Ana, 92705 by appointment only. Please contact Jocelyn Gaspar by email at jgaspar@211oc.org to schedule a technical assistance meeting.

Applicants must submit all required documents to 2-1-1 Orange County. The submission must be time-stamped on the cover page of the original and all complete copies by 2-1-1 Orange County staff. It is the sole responsibility of the applicant to ensure that delivery is made to 2-1-1 Orange County prior to the due date and time. Delivery receipts are available upon request. Timely submission is a Threshold Requirement.

The Request for Qualifications submission including all Exhibits and Attachments must be **hand delivered by 3:00 pm Pacific Standard Time on, August 10, 2018** to:

2-1-1 Orange County  
Attention: Jocelyn Gaspar  
1505 E. 17th Street, Suite 108  
Santa Ana, CA 92705

FURTHER QUESTIONS AND ADDITIONAL RESOURCES
2-1-1 Orange County is available to answer questions on the Request for Qualification, application deadlines, process, training, or to provide copies of application materials. For further questions or technical assistance, please contact 211OC.

<table>
<thead>
<tr>
<th>211OC Contact</th>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jocelyn Gaspar</td>
<td>(714) 589-2358</td>
<td><a href="mailto:jgaspar@211oc.org">jgaspar@211oc.org</a></td>
</tr>
</tbody>
</table>

Please **DO NOT** contact the HUD office regarding Orange County’s local application deadlines or process, as 211OC is available to answer those questions.

RIGHT OF ORANGE COUNTY CONTINUUM OF CARE TO WAIVE IRREGULARITIES
The Orange County Continuum of Care reserves the right to:

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9 Subject to change.
1. Withdraw this solicitation at any time without prior notice and, furthermore, makes no representation that any contract occur and that funds will be awarded by HUD to any respondent to this solicitation.
2. Waive any irregularities in the RFP process and to reject any and all submissions not in the best interest of the Continuum of Care.
3. To request additional information and material. In addition, once released, the application from HUD may require and warrant the request of supplemental material.
4. Not renew grants that have exhibited serious capacity issues in prior grants, including performance and financial problems, HMIS participation, or unresolved monitoring issues, or based on the best interest of the entire CoC Application. HUD will review applications and make the final funding decision.
5. Retain all submitted applications. Selection or rejection of an application does not affect these rights.

ADDITIONAL INFORMATION

Agencies will be required to comply with terms set forth by the CoC and HUD. In addition, all applicants are strongly advised to review all applicable terms, conditions and federal requirements.

It is strongly recommended that you obtain and review information related to the Continuum of Care Program, the CoC Interim Rule, and the HARTHE Act Regulations, along with any other related documents prior to completion of this Letter of Intent. In addition, HUD will provide updates via their website at https://www.hudexchange.info/.