Orange County
Continuum of Care
Homeless Assistance Programs

2018 Request for Proposals (RFP) for Domestic Violence Bonus Projects

Release Date
July 27 2018

Submission Deadline
August 10, 2018 at 3:00pm (PST)
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Welcome to the Request for Proposals (RFP) for New Domestic Violence Bonus Projects for the 2018 Orange County Continuum of Care (CoC) Homeless Assistance Program.

The FY 2018 HUD Appropriations Act provides up to $50 million for “rapid rehousing projects and supportive service projects providing coordinated entry and for eligible activities that the Secretary determines are critical in order to assist survivors of domestic violence, dating violence, and stalking.” In the FY 2018 CoC Program Competition, CoCs will be able to apply for a DV Bonus for PH-RRH projects, Joint TH and PH-RRH component projects, and SSO projects for coordinated entry (SSO-CE).

The Orange County CoC will begin solicitations of new Domestic Violence (DV) Bonus Projects that follows a housing first approach and focuses on providing housing and services to survivors of domestic violence, dating violence, and stalking. The following process is applicable to agencies that have submitted a Request for Qualifications (RFQ) and CoC-agencies that answered Exhibit 4 affirmatively in the Agency Administrative Review Process.

In Orange County, the Continuum of Care Board is the group of community stakeholders that sets local priorities for the FY 2018 CoC program Notice of Funding Availability (NOFA)\(^1\). Consequently, the Continuum of Care Board, in collaboration with Orange County CoC, have set forth the following Request for Proposal for new DV Bonus Projects and will evaluate submittals to ensure the most competitive application is put forth to the Department of Housing and Urban Development (HUD) consistent with HUD guidance and HEARTH Act regulations.

**REQUEST FOR PROPOSALS PROCESS**

The Request for Proposals will be a thorough review of the proposed CoC homeless rapid rehousing (PH-RRH) or Joint Transitional Housing and Rapid Rehousing (TH and PH-RRH) project by the agency and determination of how it meets HUD’s Policy and Program Priorities as indicated in the FY 2018 CoC Program NOFA.

**AVAILABLE FUNDING FOR NEW COC PROJECTS**

The Orange County CoC is inviting the following proposals for new projects:

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The Orange County CoC has determined it will only solicit Request for Proposals for the above project types. The DV Bonus Projects must be dedicated to survivors of domestic violence, dating violence, sexual assault, or stalking that meet the definition of homeless, as defined in 24 CFR 578.3.

**ELIGIBLE PROJECT TYPE**

All proposed services must be new, and proposed project funding cannot replace other existing funding sources. Additional detail on the requirements for each type of new project that may be funded through this Request for Proposals are detailed in the table below.

<table>
<thead>
<tr>
<th>Category</th>
<th>PH-RRH</th>
<th>Joint TH and PH-RRH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Eligible Applicants</td>
<td>Non-profits, government entities, public housing authorities</td>
<td></td>
</tr>
<tr>
<td>Eligible Participants</td>
<td>Survivors of domestic violence, dating violence, sexual assault, or stalking that meet the definition of homeless, as defined in 24 CFR 578.3. Persons who are fleeing or attempting to flee human trafficking may also qualify under this homeless definition.</td>
<td></td>
</tr>
</tbody>
</table>
| Eligible Activities/Expenses (24 CFR 578.43-578.63) | • Term Rental Assistance (6-12 months)  
  • Support Services | • Term Rental Assistance (up to 24 months)  
  • Leasing of a structure or unit  
  • Operating Costs  
  • Support Services  
  • HMIS  
  • Project Administrative Costs |
| Support Services       | Grant funds may be used for any supportive service listed as eligible under 578.53 |                                                                                  |
| Grant Term             | Only one (1) year grant terms will be considered, to maximize available funding. |                                                                                  |
| Timeliness             | Program funds must be obligated by September 30, 2020. Applicants must start programs in a timely manner. |                                                                                  |
| Match                  | 25% of total grant request. Leasing funds do not have to be matched. Match can be cash or in-kind and must be spent on eligible project costs. |                                                                                  |
| Coordinated Entry      | Must agree to participate in Orange County Coordinated Entry System. |                                                                                  |
| Housing First Model    | Must operate a Housing First Model. |                                                                                  |
**Rapid Rehousing**: Is a model of housing assistance that is designed to assist homeless people to move as quickly as possible into permanent housing and achieve stability in that housing. Rapid rehousing assistance is time-limited, individualized, and flexible. Under the current NOFA rapid rehousing DV projects will serve survivors of domestic violence, dating violence, sexual assault, or stalking who meet the definition of homeless as defined in 24 CFR 578.3.

**Joint TH and PH-RRH**: Joint TH and PH-RRH Component Project. The Joint TH and PH-RRH component project combines two existing program components—transitional housing and permanent housing—rapid rehousing—in a single project to serve individuals and families experiencing homelessness. HUD will require the recipient to adopt a Housing First approach (see Section II.A.4 of this NOFA) across the entire project and program participants may only receive up to 24-months of total assistance.

When a program participant is enrolled in a Joint TH and PH-RRH component project, the recipient or subrecipient must be able to provide both components, including the units supported by the transitional housing component and the tenant-based rental assistance and services provided through the PH-RRH component, to all participants. A program participant may choose to receive only the transitional housing unit, or the assistance provided through the PH-RRH component, but the recipient or subrecipient must make both types of assistance available. Additionally, if CoC Program funds are not being requested for both TH and PH-RRH units, the project application must still describe the number of TH and PH-RRH units that will be utilized by the project, if selected for conditional award, and provide details in the project description of how TH and PH-RRH assistance will be provided.

**PROJECT QUALITY REQUIREMENTS**

The FY 2018 CoC Program NOFA requires all project applicants to meet Threshold Requirements as listed in Section V.C.3. Threshold requirements include:

a. **Ineligible Applicants.**

b. **Project Eligibility Threshold.** HUD will review all projects to determine if they meet the following eligibility threshold requirements on a pass/fail standard.

   1) Project applicants and potential sub-recipients must meet the eligibility requirements of the CoC Program as described in 24 CFR part 578 and provide evidence of eligibility required in the applications.

   2) Project applicants and sub-recipients must demonstrate the financial and management capacity and experience to carry out the projects as detailed in the project application and to administer Federal funds.

   3) Project applicants must submit the required certifications as specified in the NOFA.

   4) The population to be served must meet program eligibility requirements as described in the Act, and the project application must clearly establish eligibility of project applicants.

   5) The project must be cost effective.

   6) Project applicants must agree to participate in a local HMIS System.
HUD will review all new project applications to determine if they meet the following project quality threshold requirement. New permanent housing project must receive at least 3 out of the 4 points available for Rapid Rehousing. Projects that do not receive at least 3 points will be rejected.

a) Whether the type of housing proposed, including the number and configuration of units, will fit the needs of the program participants (1 point);

b) Whether the type of the supportive services that will be offered to program participants will ensure successful retention or help to obtain permanent housing – this includes all supportive services, regardless of funding source (1 point);

c) Whether the specific plan for ensuring that program participants will be individually assisted to obtain the benefits of the mainstream health, social, and employment programs for which they are eligible to apply meets the needs of the program participants (1 point);

d) Whether program participants are assisted to obtain and remain in permanent housing in a manner that fits their needs (1 point);

New Joint TH and PH-RRH component project applications must receive at least 4 out of 6 points available for this project type. Projects that do not receive at least 4 points will be rejected

a) Whether the type of housing proposed, including the number and configuration of units, will fit the needs of the program participants (1 point);

b) Whether the proposed project will provide enough rapid rehousing assistance to ensure that at any given time a program participant may move from transitional housing to permanent housing. This may be demonstrated by identifying a budget that has twice as many resources for the rapid rehousing portion of the project than the TH portion, by having twice as many PH-RRH units at a point in time as TH units, or by demonstrating that the budget and units are appropriate for the population being served by the project (1 point);

c) Whether the type of the supportive services that will be offered to program participants will ensure successful retention or help to obtain permanent housing – this includes all supportive services, regardless of funding source (1 point);

d) Whether the proposed project has a specific plan for ensuring program participants will be individually assisted to obtain the benefits of mainstream health, social, and employment programs for which they are eligible to apply meets the needs of program participants (1 point);

e) Program participants are assisted to obtain and remain in permanent housing in a manner that fits their needs (e.g., provides the participant with some type of transportation to access needed services, safety planning, case management, additional assistance to ensure retention of permanent housing) (1 point);

f) The project adheres to a housing first model as defined in Section III.C.3.l of this NOFA (1 point);
HUD THRESHOLD REQUIREMENTS FOR NEW DV BONUS PROJECTS

As indicated on page 39 of the FY 2018 CoC Program NOFA, HUD will assess all new projects for the following minimum project eligibility, capacity, timeliness, and performance standards. To be considered as meeting project quality threshold, all new projects must meet the following criteria:

a. Project applicants and potential sub-recipients must have satisfactory capacity, drawdowns, and performance for existing grant(s) that are funded under the SHP, S+C, or CoC Program, as evidenced by timely reimbursement of sub-recipient, regular drawdowns, and timely resolution of any monitoring findings; and

b. Project applicants must demonstrate they will be able to meet all timelines standards per 24 CFR 578.85. Project applicants with exiting project must demonstrate that they have met all project renewal threshold requirements of this NOFA. HUD reserves the right to deny the funding request for new projects, if the request is made by an existing recipient that HUD finds to have significant issues related to capacity, performance, unresolved audit or monitoring finding related to one or more exiting grants, or does not routinely draw funds from eLOCCS at least once per quarter. Additionally, HUD reserves the right to withdraw funds if no APR is submitted on the prior grant.

REVIEW AND RANKING PROCESS

Applicants responding to this Request for Proposals must submit materials as described in this Request for Proposals. All applications will be reviewed to ensure they meet HUD threshold requirements and quality standards. Any correctable deficiencies will be identified and applicants will have the opportunity to submit corrected documents before the final CoC application is submitted to HUD. Applications that are late, incomplete, or substantially deficient will not be advanced to the Project Review Panel for scoring.

The CoC will convene an unbiased Project Review Panel to review each new project that passes the technical review. Any member of the CoC who is making an application or is affiliated with an organization that is making an application will not participate in the ranking process or otherwise influence those that are ranking the applications.

The Project Review Panel will receive the applications and scoring instructions in advance of the meeting. The Project Review Panel will hold one meeting to review and average their scores and arrive at a decision about which projects to fund. Should there be a need for clarification, the Project Review Panel may call in high performing applicants for a Question and Answer Session. This session is at the discretion of the Project Review Panel. In keeping with HUD requirements, the Project Review Panel will also assign a ranked order to all projects that will be funded. They will also recommend which project/s should be submitted as the DV Bonus Project. The Project Review Panel may also recommend that projects either increase or decrease their funding request to maximize the use of available re-allocated or bonus funds.

The final ranking of new projects as determined by the Project Review Panel will be recommended to the CoC Ad Hoc Committee to determine their order on the Project Priority Listing submitted to HUD. The final Project Priority list will be approved by the Continuum of Care Board (with review of the CoC Ad Hoc Committee). Applicants will be notified of the results no later than August 23, 2018. Any projects not selected for funding may appeal the decision by following the CoC’s appeal process. Placement on the Project Priority List does not guarantee funding, as HUD will review and assess all new project applications for threshold compliance and project quality.
Applicants conditionally selected for funding by HUD will be required to provide additional information in the form of a technical submission within 30 days of notification by HUD Los Angeles of the project’s conditional approval.
RATING CRITERIA

All projects will be scored on a 100 point scale using the following criteria:

<table>
<thead>
<tr>
<th>Criterion</th>
<th>Points</th>
<th>Description of basis for assigning points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capacity of Grantee and Partners</td>
<td>Up to 25</td>
<td>Describe any recent relevant experience that the applicant and any sub recipients has in effectively utilizing federal funds and performing the activities proposed in the application. Also describe experience in delivering services and entering HMIS data. No applicant or sub recipient should have outstanding monitoring or audit issues. If so, provide an explanation.</td>
</tr>
<tr>
<td>Service Plan and Supportive</td>
<td>Up to 25</td>
<td>Describe how participants will be assisted to obtain and remain in permanent housing, increase their employment and/or income and maximize their ability to live independently. Describe how you will implement a client-centered approach. Specifically describe which evidence-informed practices the project will use in providing supportive services. In order to receive full points, you must clearly describe the evidence-informed practices that the project will use.</td>
</tr>
<tr>
<td>Outcomes</td>
<td>Up to 10</td>
<td>Describe the outcomes you will use to determine success for this project and how you will measure those outcomes. Outcomes should focus on how the project will help clients’ improve their lives or benefit the community, rather than just measuring the amount or types of services provided. Describe how you plan to measure and improve system performance that benefits the local CoC.</td>
</tr>
<tr>
<td>Project Readiness</td>
<td>Up to 10</td>
<td>Describe the estimated schedule for the proposed activities. Full points will be given to projects that can begin soon after the grant is awarded. In order for new construction, acquisition and rehab projects to receive full points for this question, they must have a budget prepared by a licensed architect or contractor and a commitment for at least 50% of the total development costs. You will be asked to provide proof if your project is selected.</td>
</tr>
<tr>
<td>Budget and Match</td>
<td>Up to 10</td>
<td>Budget is reasonable for type of project and clearly articulated; Required match of at least 25% is included and documented. Please include any relevant information regarding the financial stability of your organization.</td>
</tr>
</tbody>
</table>
| 6 | Housing First Approach | Up to 15 points | Priority will be given to projects that utilize a Housing First approach. Describe your organization’s experience with utilizing a Housing First approach. Full points will be given to applicants that can demonstrate a history of using Housing First. Indicate to what extent your project will utilize a Housing First approach by answering all of the following questions:

1. What will be the process for accepting a new client into the program?

2. What will the eligibility criteria be? Specifically address whether the program will accept people with little/no income, active or history of substance abuse, criminal record or history of domestic violence.

3. Under what circumstances will you terminate a client from the program? Specifically address whether the program will terminate clients for failure to participate in supportive services, failure to make progress on a service plan, loss of income or failure to increase income, being a victim of domestic violence or for other activity not typically covered in a lease agreement.

4. What services, if any, will you require clients to receive in order to stay in the housing program?

5. What will happen if a client relapses while in the program? |

| 7 | Participation Coordinated Entry System | Up to 5 points | Applicant has participated in Coordinated Entry System. Please describe experience working with CES. |

**REQUIRED DOCUMENTS**

The following documents must be submitted.

- **Documents Checklist**
- **Cover Letter** (signed by Authorized Signatory).
- **Exhibit 1: Certificate of Consistency in the Consolidated Plan**
- **Exhibit 2: Environmental Information Form**
  - **Attachment 1:** Limited Scope Environmental Review Form or Environmental Review of Categorically Excluded not Subject to Section 58.5
- **Exhibit 3: Financial Commitment**
  - **Attachment 2:** In-Kind Memorandum of Understanding (MOU)
  - **Attachment 3:** 25% of Match Documentation Letters for 2018
- **Exhibit 4: Housing First Model Assessment**
  - **Attachment 4:** Document Supporting Housing First Model Programs
- **Exhibit 5: Coordinated Entry System Participation**
• HUD CoC Project Application (e-snaps)
  o HUD Forms (Please enter directly into e-snaps)
    ▪ SF 424 Sup – Survey on Ensuring Equal Opportunity for Applicants (Voluntary)
    ▪ SF 424 – Application for Federal Assistance
    ▪ SF – LLL – Disclosure of Lobbying Activities
    ▪ 2880 – Applicant/Recipient Disclosure/Update Report
    ▪ 50070 – Drug Free Workplace Certification

TECHNICAL REQUIREMENTS
1. One (1) printed original with signatures and four (4) complete copies in binders with clearly marked section tab dividers for all exhibits, attachments, and supporting documents. Clearly mark original and copy.
2. One (1) electronic copy on a USB flash drive with completed Request for Proposals submittal – exhibits, attachments, and supporting documents – to be organized and separated per Document Presentation Requirements.

DOCUMENT PRESENTATION REQUIREMENTS
1. No late submissions will be accepted.
2. Clearly identify which version is the original and which is the copy on the cover page of the submittal.
3. Tab dividers will be clearly labeled between each exhibit and attachment.
4. All sections must be numbered separately within tab dividers in accordance with the Document Checklist.
5. Most recent documentation must be submitted for each exhibit and attachment.
6. Do not leave any blank responses without an explanation (e.g., if the question is not applicable, indicate N/A).
7. All documents with a signature block must be signed by the authorized officer(s).
8. All required documents must be included in the submission.
9. All supporting documents must be included and legible.

SUBMITTAL TIMELINE
Please review the key dates and deadlines of the Request for Proposals process:

<table>
<thead>
<tr>
<th>Date</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>July 27, 2018</td>
<td>RFP Released by 2-1-1 Orange County</td>
</tr>
<tr>
<td>August 6, 2018</td>
<td>RFP Technical Assistance by Appointment only</td>
</tr>
<tr>
<td>August 7, 2018</td>
<td></td>
</tr>
<tr>
<td>August 8, 2018</td>
<td></td>
</tr>
<tr>
<td>August 9, 2018</td>
<td>Cut off for questions to Jocelyn Gaspar</td>
</tr>
<tr>
<td>August 10, 2018 at 3:00PM</td>
<td>RFP Deadline</td>
</tr>
</tbody>
</table>

2 Subject to change.
The Request for Proposals Technical Assistance Workshop will be held at 2-1-1 Orange County, 1505 E. 17th Street, Suite 100, Santa Ana, CA 92705.

Applicants must submit all required documents to 2-1-1 Orange County. It is the sole responsibility of the applicant to ensure that delivery is made to 2-1-1 Orange County prior to the Due Date and Time. Delivery receipts are available upon request. Timely submission is a Document Presentation Requirement.

The Request for Proposals submission including all Exhibits and Attachments must be **hand delivered by 3:00 p.m. Pacific Standard Time on August 10, 2018**

2-1-1 Orange County  
Attention: Jocelyn Gaspar  
1505 E. 17th Street, Suite 108,  
Santa Ana, CA 92705

**FURTHER QUESTIONS AND ADDITIONAL RESOURCES**

2-1-1 Orange County is available to answer questions on the Request for Proposals, application deadlines, process, training, or to provide copies of application materials. For further questions or technical assistance, please contact 2-1-1 Orange County.

<table>
<thead>
<tr>
<th>211OC Contact</th>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jocelyn Gaspar</td>
<td>(714) 589-2358</td>
<td><a href="mailto:jgaspar@211oc.org">jgaspar@211oc.org</a></td>
</tr>
</tbody>
</table>

Specific questions regarding your HUD grant amount, HUD guidelines and etc. should be directed to your local HUD field office representative. **Please **DO NOT** contact the HUD office regarding Orange County’s local application deadlines or process**, as 2-1-1 Orange County is available to answer those questions.

**RIGHT OF ORANGE COUNTY CONTINUUM OF CARE TO WAIVE IRREGULARITIES**

The Orange County Continuum of Care reserves the right to:

1. Withdraw this solicitation at any time without prior notice and, furthermore, makes no representation that any contract occur and that funds will be awarded by HUD to any respondent to this solicitation.
2. Waive any irregularities in the RFP process and to reject any and all submissions not in the best interest of the Continuum of Care.
3. To request additional information and material. In addition, once released, the application from HUD may require and warrant the request of supplemental material.
4. Not renew grants that have exhibited serious capacity issues in prior grants, including performance and financial problems, HMIS participation, or unresolved monitoring issues, or based on the best interest of the entire CoC Application. HUD will review applications and make the final funding decision.
5. Retain all submitted applications. Selection or rejection of an application does not affect these rights.
ADDITIONAL INFORMATION

Agencies will be required to comply with terms set forth by the CoC and HUD. In addition, all applicants are strongly advised to review all applicable terms, conditions and federal requirements.

It is strongly recommended that you obtain and review information related to the Continuum of Care Program, the CoC Interim Rule, and the HEARTH Act Regulations, along with any other related documents prior to completion of this Letter of Intent. In addition, HUD will provide updates via their website at https://www.hudexchange.info/